

# SOURCING

## Supply Chain Services

*realize your global possibilities*



### BENEFITS

- Lower product and materials costs without affecting quality
- Accelerate time-to-market
- Increase sales
- Expand global market presence

### What is Sourcing?

Sourcing is a means of obtaining quality materials while reducing overall costs, maximizing performance and mitigating risks.

An effective sourcing strategy focuses on identifying, evaluating, negotiating, understanding cross-border costs and regulations, and configuring supply access across multiple geographies.

### Why GlobalWare?

Sourcing initiatives are a critical building block of a successful business strategy. Locating the right vendor sources and negotiating contracts and pricing can be extremely complex and time consuming.

#### GlobalWare Solutions offers:

- Global sourcing expertise and relationships
- Program management proficiency
- Global locations

GlobalWare Solutions will allow you to extend your business capabilities and sourcing alternatives while reducing your costs and maintaining superior product quality.

### Key Components:

GlobalWare's Sourcing Program knows what it takes to be successful.

- Global procurement expertise utilizing in-country, in-language sourcing personnel
- Comprehensive and always current understanding and control of cross-border taxes, tariffs and trade regulations
- Reduced return materials costs with in-country acceptance testing and Q&A prior to product shipment
- Reduced transportation costs via inventory management and consolidation points throughout Asia, Europe and North America
- Supply and operational efficiency and performance
- Lessen supply and operational risks
- Account Management team close to you, allowing you to manage your global activity via local offices and contacts

### GlobalWare Advantage:

Benefit from years of proven Sourcing experience.

- 10-35% cost reduction without affecting quality and time-to-market
- In-country testing and Q&A
- Effectively balance risks, supply, costs and performance
- Expert identification, evaluation and negotiation of sourcing suppliers and materials
- In-country regulatory, cultural expertise and language proficiency eliminates global sourcing barriers



### Get Started

For your free comprehensive analysis to determine your exact supply chain needs call (800) 469-7500 to speak with a GlobalWare Solutions supply chain expert or e-mail [sales@gwsml.com](mailto:sales@gwsml.com)



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