

# POSTPONEMENT

## Supply Chain Services

*realize your global possibilities*



### BENEFITS

- Reduce inventory and overall supply chain costs
- Eliminate inventory obsolescence
- Decrease effects of market uncertainty
- Increase customer satisfaction
- Enhance time-to-market on existing and new products

### What is Postponement?

Postponement is a systematic approach to designing and developing standard, configurable products that can be customized quickly and inexpensively, once actual customer demand is known.

In addition, postponement provides companies the ability to maintain competitive service and delivery performance levels.

- Allows companies to transition from a “push” oriented supply chain to a “pull” or a demand-driven supply chain
- Collaboration between the supplier and the company coupled with real-time visibility across the entire supply chain is required for a successful postponement program
- Most effective when companies also implement strategic sourcing and formal buying strategies such as Vendor Managed Inventory (VMI), to reduce financial risk, supply variability and lead times

### Why GlobalWare?

GlobalWare Solutions will source product to minimize costs and utilize strategically located global hubs. When demand is known we customize, configure, assemble, and ship the product to the end user.

GlobalView™ provides real-time information on orders and inventory to allow for superior inventory and order management.

### Key Components:

GlobalWare's Postponement Program provides:

- GlobalView™ - real-time web-based, order management and inventory tracking system
- Worldwide warehouse, production and distribution hubs throughout North America, Asia and Europe
- Global purchasing expertise complemented with in-country cultural, regulatory and language proficiency
- Customized e-Business and e-Commerce solutions for marketing, sale and delivery of digital and physical goods worldwide

### GlobalWare Advantage:

Proven experience enables lean and agile performance.

- Increase flexibility and ability to offer more products
- Provide quicker response to new market opportunities
- Increase sales and customer satisfaction through customization
- Decrease lead times
- Reduce infrastructure costs - people, processes, technology and equipment
- Reduce procurement, warehouse, production and shipping costs
- Eliminate stock-outs and excess inventory



### Get Started

For your free comprehensive analysis to determine your exact supply chain needs call (800) 469-7500 to speak with a GlobalWare Solutions supply chain expert or e-mail [sales@gwsmail.com](mailto:sales@gwsmail.com)